

The Benefits of Sweepstakes Marketing in 1 Minute

Here is a [list of our current affiliate partners](#) and [how we earn money](#)

What is sweepstakes marketing? What do I need to run a successful sweepstakes? Where do I start looking?

Sweepstakes marketing is an effective method to ensure that your promotion goes viral. We're here to make it simple.

Here are the benefits of sweepstakes marketing in under a minute.

IN THIS ARTICLE:

- What are the benefits of sweepstakes marketing?
- How do sweepstakes build customer loyalty?
- How does sweepstakes marketing help you reach goals faster?

The Top Benefits of Sweepstakes Marketing Explained

Bearing in mind that if you only had one minute to learn the most important benefits of sweepstakes marketing, consider the following:

- Sweepstakes drive followers, leads, and sales, virtually instantly. Sweepstakes marketing can make these results skyrocket.
- [Legal compliance](#) is the most complex part of running a sweepstakes as laws vary from state to state. Professional sweepstakes companies can advise you on what is required for in-store advertising.
- The right sweepstakes marketing can make your promotion legendary.

[Watch the Video Here](#)

When and Why Should You Do Sweepstakes Marketing?

Sweepstakes marketing communicates the reason why participants should choose your brand and your promotion, including the benefits and unique features of your giveaway. Sweepstakes marketing also helps to maintain relationships with your most loyal customers because it starts before your sweepstakes starts.

This creates engagement, which in turn drives word of mouth, shares and referral marketing once your sweepstakes is live.

The purpose of sweepstakes marketing is to keep your audience engaged and buying from you between sweepstakes promotions. This ensures that you have a ready made audience available to you every time you launch a new sweepstakes or giveaway.

via [GIPHY](#)

Sweepstakes Marketing Allows Your Brand to Compete in a Way That Your Competitors Simply Can't Match

Since the majority of consumers use most products and services in a single category, we

